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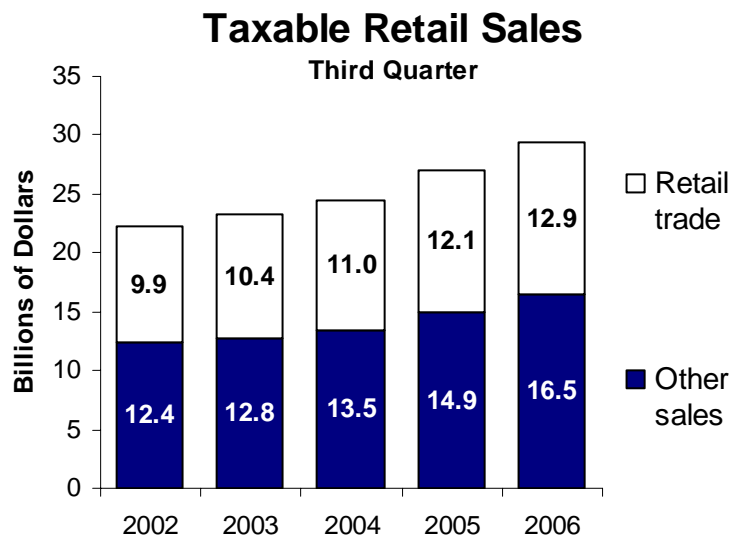
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Taxable Retail Sales Increase 8.8 Percent During Third Quarter 2006

OLYMPIA, Wash., January 23, 2007 — Taxable retail sales reported by Washington businesses rose 8.8 percent to \$29.4 billion during the third quarter of 2006, the Washington State Department of Revenue reported today.

Retail trade was up 6.6 percent to \$12.9 billion for July through September compared to 2005. Retail trade is a subset of all sales that tracks sales at retail outlets only and excludes such volatile sectors as construction.

As usual, sales tax on construction was the single biggest component at \$6.2 billion, or 21 percent of total taxable retail sales. Construction sales also were 21 percent higher than year-earlier figures. New and used car sales, while comprising 9 percent of total sales, were down 0.29 percent to \$2.7 billion. Sales by restaurants, food services and drinking places rose 7.1 percent to \$2.2 billion, while general merchandise stores were up 8.2 percent at \$2.2 billion.



COUNTIES WITH THE HIGHEST TAXABLE RETAIL SALES

| | All Taxable Retail Sales | Percent Change |
|-----------|--------------------------|----------------|
| King | \$11.4 billion | 7.8 percent |
| Pierce | \$3.2 billion | 6.9 percent |
| Snohomish | \$2.9 billion | 13.9 percent |
| Spokane | \$1.9 billion | 8.3 percent |
| Clark | \$1.3 billion | 4.5 percent |

CITIES WITH THE HIGHEST TAXABLE RETAIL SALES

| | All Taxable Retail Sales | Percent Change |
|----------|--------------------------|----------------|
| Seattle | \$4.1 billion | 8.8 percent |
| Bellevue | \$1.3 billion | 8.1 percent |
| Tacoma | \$1.2 billion | 4.5 percent |
| Spokane | \$998.5 million | 11.7 percent |
| Everett | \$710.9 million | 16.0 percent |

Complete results for all counties and selected cities, including breakdowns of sales by industry sector, are available online. Go to <http://dor.wa.gov/content/statistics/2006/qbr306/default.aspx>.

Visitors also can obtain figures for all cities using the query system at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?Query=QBR>

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TAXABLE RETAIL SALES BY COUNTY

| | All Taxable Retail Sales* | | | Retail Trade Only** | | |
|--------------|----------------------------------|-----------------------|---------------|----------------------------|-----------------------|---------------|
| | 3rd Quarter 05 | 3rd Quarter 06 | Change | 3rd Quarter 05 | 3rd Quarter 06 | Change |
| Adams | \$45,519,670 | \$44,964,270 | -1.2% | \$16,615,753 | \$16,796,893 | 1.1% |
| Asotin | \$45,937,682 | \$48,034,769 | 4.6% | \$22,823,327 | \$24,711,375 | 8.3% |
| Benton | \$564,041,156 | \$590,295,537 | 4.7% | \$291,622,673 | \$291,104,665 | -0.2% |
| Chelan | \$347,447,040 | \$410,356,135 | 18.1% | \$151,471,554 | \$169,703,341 | 12.0% |
| Clallam | \$267,775,063 | \$281,623,510 | 5.2% | \$127,522,640 | \$129,314,128 | 1.4% |
| Clark | \$1,222,031,390 | \$1,277,119,988 | 4.5% | \$515,429,461 | \$536,570,357 | 4.1% |
| Columbia | \$7,579,196 | \$7,309,843 | -3.6% | \$2,207,211 | \$2,390,469 | 8.3% |
| Cowlitz | \$343,499,573 | \$346,041,044 | 0.7% | \$165,676,014 | \$177,093,909 | 6.9% |
| Douglas | \$100,382,573 | \$114,022,366 | 13.6% | \$53,577,369 | \$61,032,630 | 13.9% |
| Ferry | \$9,600,481 | \$11,111,986 | 15.7% | \$3,461,692 | \$3,438,784 | -0.7% |
| Franklin | \$227,563,455 | \$252,976,409 | 11.2% | \$96,699,133 | \$103,240,635 | 6.8% |
| Garfield | \$4,667,276 | \$4,005,102 | -14.2% | \$2,308,219 | \$1,604,154 | -30.5% |
| Grant | \$242,573,752 | \$321,010,563 | 32.3% | \$106,675,144 | \$113,495,037 | 6.4% |
| Grays Harbor | \$226,960,277 | \$235,871,641 | 3.9% | \$102,066,245 | \$106,535,188 | 4.4% |
| Island | \$207,438,308 | \$220,749,811 | 6.4% | \$89,175,717 | \$91,713,319 | 2.8% |
| Jefferson | \$103,984,256 | \$104,095,262 | 0.1% | \$32,440,112 | \$32,016,512 | -1.3% |
| King | \$10,570,661,647 | \$11,391,573,675 | 7.8% | \$4,246,831,941 | \$4,564,229,841 | 7.5% |
| Kitsap | \$848,894,006 | \$920,395,748 | 8.4% | \$452,903,517 | \$468,423,272 | 3.4% |
| Kittitas | \$173,706,951 | \$211,561,019 | 21.8% | \$57,323,205 | \$61,063,306 | 6.5% |
| Klickitat | \$36,352,220 | \$46,457,031 | 27.8% | \$9,310,969 | \$11,088,100 | 19.1% |
| Lewis | \$265,209,702 | \$307,320,443 | 15.9% | \$118,127,630 | \$132,635,720 | 12.3% |
| Lincoln | \$20,813,387 | \$20,618,221 | -0.9% | \$7,206,313 | \$5,968,720 | -17.2% |
| Mason | \$127,841,114 | \$146,357,750 | 14.5% | \$55,373,978 | \$58,575,759 | 5.8% |
| Okanagan | \$110,725,383 | \$128,804,895 | 16.3% | \$50,466,781 | \$54,434,551 | 7.9% |
| Pacific | \$61,130,529 | \$58,644,253 | -4.1% | \$18,246,903 | \$18,651,447 | 2.2% |
| Pend Oreille | \$26,525,212 | \$29,789,616 | 12.3% | \$6,730,021 | \$7,129,859 | 5.9% |
| Pierce | \$2,989,630,032 | \$3,195,493,377 | 6.9% | \$1,464,911,262 | \$1,544,779,971 | 5.5% |
| San Juan | \$109,504,784 | \$114,071,813 | 4.2% | \$28,053,423 | \$28,380,184 | 1.2% |
| Skagit | \$601,021,884 | \$668,087,489 | 11.2% | \$335,435,827 | \$348,800,777 | 4.0% |
| Skamania | \$28,764,380 | \$25,992,412 | -9.6% | \$4,363,878 | \$4,978,995 | 14.1% |
| Snohomish | \$2,539,210,803 | \$2,892,924,147 | 13.9% | \$1,284,133,246 | \$1,423,023,786 | 10.8% |
| Spokane | \$1,777,821,040 | \$1,925,348,090 | 8.3% | \$870,199,677 | \$930,087,797 | 6.9% |
| Stevens | \$87,689,280 | \$93,163,380 | 6.2% | \$41,916,949 | \$47,379,349 | 13.0% |
| Thurston | \$968,974,205 | \$1,082,320,124 | 11.7% | \$458,696,803 | \$485,405,395 | 5.8% |
| Wahkiakum | \$5,759,103 | \$7,201,388 | 25.0% | \$1,509,607 | \$1,288,777 | -14.6% |
| Walla Walla | \$167,588,246 | \$184,110,036 | 9.9% | \$68,940,273 | \$70,760,292 | 2.6% |
| Whatcom | \$765,333,761 | \$865,762,068 | 13.1% | \$355,288,273 | \$371,946,009 | 4.7% |
| Whitman | \$102,900,890 | \$123,725,117 | 20.2% | \$39,033,602 | \$38,357,343 | -1.7% |
| Yakima | \$651,755,427 | \$684,382,918 | 5.0% | \$312,174,764 | \$319,529,009 | 2.4% |
| TOTALS | \$27,004,815,134 | \$29,393,693,246 | 8.8% | \$12,066,951,106 | \$12,857,679,655 | 6.6% |

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

**Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, and miscellaneous retail stores. This figure better represents consumer purchases.

TAXABLE RETAIL SALES BY SELECTED CITIES

| | All Taxable Retail Sales* | | | Retail Trade Only** | | |
|-------------------|---------------------------|------------------|--------|---------------------|------------------|--------|
| | 3rd Quarter 05 | 3rd Quarter 06 | Change | 3rd Quarter 05 | 3rd Quarter 06 | Change |
| Aberdeen | \$ 103,089,102 | \$ 111,685,256 | 8.3% | \$ 65,461,011 | \$ 69,392,252 | 6.0% |
| Auburn | \$ 477,159,496 | \$ 478,825,449 | 0.3% | \$ 232,587,881 | \$ 234,595,771 | 0.9% |
| Bellevue | \$ 1,225,200,186 | \$ 1,324,101,634 | 8.1% | \$ 622,680,385 | \$ 664,194,048 | 6.7% |
| Bellingham | \$ 511,504,496 | \$ 551,022,330 | 7.7% | \$ 281,931,656 | \$ 297,004,750 | 5.3% |
| Bremerton | \$ 185,949,432 | \$ 203,509,620 | 9.4% | \$ 109,727,613 | \$ 107,580,929 | -2.0% |
| Camas | \$ 40,182,682 | \$ 41,241,595 | 2.6% | \$ 10,305,861 | \$ 10,546,249 | 2.3% |
| Centralia | \$ 64,902,282 | \$ 72,021,007 | 11.0% | \$ 31,372,250 | \$ 32,590,417 | 3.9% |
| Chehalis | \$ 100,585,811 | \$ 109,883,192 | 9.2% | \$ 58,726,077 | \$ 70,979,184 | 20.9% |
| Colville | \$ 43,320,045 | \$ 46,885,295 | 8.2% | \$ 28,902,008 | \$ 31,596,579 | 9.3% |
| Des Moines | \$ 52,877,738 | \$ 57,281,969 | 8.3% | \$ 16,742,640 | \$ 17,007,618 | 1.6% |
| Edmonds | \$ 140,193,938 | \$ 157,809,572 | 12.6% | \$ 69,457,717 | \$ 79,968,353 | 15.1% |
| Ellensburg | \$ 97,554,337 | \$ 98,052,489 | 0.5% | \$ 42,782,047 | \$ 45,695,500 | 6.8% |
| Everett | \$ 612,635,235 | \$ 710,869,792 | 16.0% | \$ 292,216,205 | \$ 340,671,708 | 16.6% |
| Federal Way | \$ 343,901,604 | \$ 359,651,048 | 4.6% | \$ 172,939,957 | \$ 183,747,119 | 6.2% |
| Fife | \$ 236,906,503 | \$ 259,466,408 | 9.5% | \$ 155,546,733 | \$ 166,599,519 | 7.1% |
| Issaquah | \$ 310,491,031 | \$ 350,364,221 | 12.8% | \$ 164,115,830 | \$ 194,304,774 | 18.4% |
| Kelso | \$ 55,725,110 | \$ 59,491,469 | 6.8% | \$ 32,226,094 | \$ 34,161,425 | 6.0% |
| Kennewick | \$ 321,152,820 | \$ 329,332,828 | 2.5% | \$ 198,908,042 | \$ 200,717,114 | 0.9% |
| Kent | \$ 602,577,318 | \$ 674,231,808 | 11.9% | \$ 262,564,676 | \$ 287,573,262 | 9.5% |
| Kirkland | \$ 452,975,420 | \$ 489,848,441 | 8.1% | \$ 223,173,122 | \$ 231,909,319 | 3.9% |
| Lacey | \$ 201,031,542 | \$ 242,289,902 | 20.5% | \$ 91,318,153 | \$ 118,277,603 | 29.5% |
| Longview | \$ 186,409,717 | \$ 190,284,411 | 2.1% | \$ 100,952,786 | \$ 111,502,244 | 10.4% |
| Lynnwood | \$ 514,241,120 | \$ 549,101,632 | 6.8% | \$ 359,202,104 | \$ 377,360,398 | 5.1% |
| Marysville | \$ 131,792,129 | \$ 181,767,899 | 37.9% | \$ 60,146,654 | \$ 80,032,467 | 33.1% |
| Mercer Island | \$ 76,360,190 | \$ 67,973,780 | -11.0% | \$ 11,207,664 | \$ 12,884,361 | 15.0% |
| Moses Lake | \$ 118,252,706 | \$ 133,805,120 | 13.2% | \$ 62,536,508 | \$ 68,747,918 | 9.9% |
| Mount Vernon | \$ 152,985,633 | \$ 185,781,650 | 21.4% | \$ 85,895,719 | \$ 97,747,378 | 13.8% |
| Mountlake Terrace | \$ 39,604,360 | \$ 38,427,240 | -3.0% | \$ 13,157,007 | \$ 13,147,746 | -0.1% |
| Oak Harbor | \$ 88,470,923 | \$ 87,802,566 | -0.8% | \$ 51,248,805 | \$ 51,131,533 | -0.2% |
| Olympia | \$ 464,728,010 | \$ 495,542,983 | 6.6% | \$ 260,746,723 | \$ 256,203,685 | -1.7% |
| Omak | \$ 32,371,079 | \$ 37,267,592 | 15.1% | \$ 21,598,344 | \$ 23,342,248 | 8.1% |
| Pasco | \$ 202,764,718 | \$ 215,039,396 | 6.1% | \$ 90,521,637 | \$ 98,345,031 | 8.6% |
| Port Angeles | \$ 88,863,029 | \$ 97,603,996 | 9.8% | \$ 38,634,084 | \$ 40,156,947 | 3.9% |
| Port Townsend | \$ 50,215,491 | \$ 49,807,187 | -0.8% | \$ 16,900,848 | \$ 17,877,320 | 5.8% |
| Pullman | \$ 69,728,937 | \$ 85,643,320 | 22.8% | \$ 28,724,943 | \$ 30,239,392 | 5.3% |
| Puyallup | \$ 452,927,663 | \$ 479,435,927 | 5.9% | \$ 305,976,071 | \$ 308,926,615 | 1.0% |
| Redmond | \$ 482,388,145 | \$ 510,801,148 | 5.9% | \$ 173,014,053 | \$ 181,961,656 | 5.2% |
| Renton | \$ 525,755,388 | \$ 549,008,120 | 4.4% | \$ 293,279,509 | \$ 305,033,393 | 4.0% |
| Richland | \$ 183,525,250 | \$ 192,924,397 | 5.1% | \$ 74,516,565 | \$ 71,980,609 | -3.4% |
| SeaTac | \$ 289,685,217 | \$ 315,908,283 | 9.1% | \$ 22,173,227 | \$ 27,738,938 | 25.1% |
| Seattle | \$ 3,745,801,133 | \$ 4,075,975,587 | 8.8% | \$ 1,220,417,976 | \$ 1,319,485,189 | 8.1% |
| Shelton | \$ 52,840,020 | \$ 52,269,636 | -1.1% | \$ 29,463,098 | \$ 29,685,147 | 0.8% |
| Spokane | \$ 893,629,728 | \$ 998,516,330 | 11.7% | \$ 418,443,898 | \$ 462,168,252 | 10.4% |
| Sunnyside | \$ 54,786,423 | \$ 65,484,633 | 19.5% | \$ 32,075,752 | \$ 32,968,543 | 2.8% |
| Tacoma | \$ 1,118,100,133 | \$ 1,168,124,351 | 4.5% | \$ 534,278,792 | \$ 548,554,602 | 2.7% |
| Tukwila | \$ 491,792,842 | \$ 519,729,464 | 5.7% | \$ 288,628,673 | \$ 307,747,649 | 6.6% |
| Vancouver | \$ 651,533,325 | \$ 674,863,985 | 3.6% | \$ 282,336,339 | \$ 295,524,615 | 4.7% |
| Walla Walla | \$ 126,129,644 | \$ 132,043,306 | 4.7% | \$ 50,349,533 | \$ 48,463,169 | -3.7% |
| Wenatchee | \$ 189,462,877 | \$ 217,889,556 | 15.0% | \$ 102,439,187 | \$ 112,387,255 | 9.7% |
| Yakima | \$ 350,309,877 | \$ 365,990,658 | 4.5% | \$ 175,234,756 | \$ 179,920,985 | 2.7% |

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

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